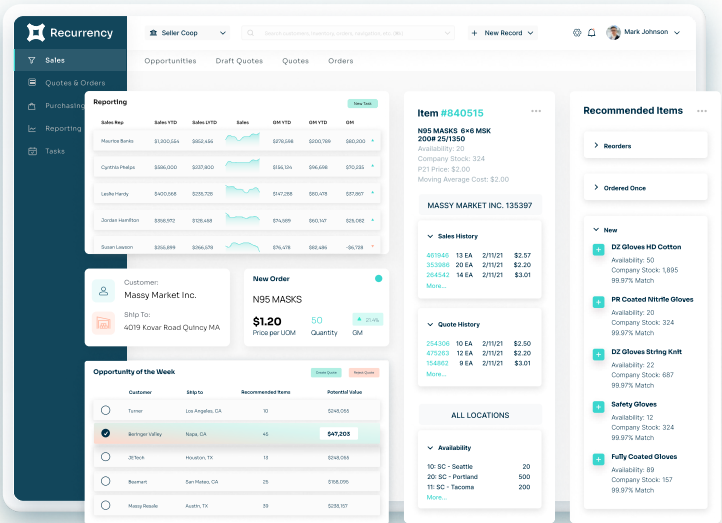# Recurrency

Distribution Sales Made Easy

Drive Revenue | Unlock Speed | Automate Workflows

Recurrency automates sales workflows in your existing ERP to drive organic revenue and margin growth, increase your team's productivity, and improve your customer experience.

Connect your ERP with Recurrency today.

EPICOR.
Prophet 21 - ERP

SAP Business One

Recurrency Solutions

The best distribution sales teams operate using Recurrency

Learn More →

Inside Sales

Automated Upsells
Identify upsell opportunities on inbound orders based on historical order history and purchasing behavior from customers.

Fast Quote-to-Cash Workflows
Streamline quote, order, and invoice creation while using the "Insights Panel" to glean customer-specific information.

Proactive Reorder Recommendations
Minimize lost sales by recommending items ordered on a regular or seasonal basis.

Front Counter

Accelerate the Checkout Process
Reduce the quote-to-order timeline to less than 60 seconds with fast and intuitive workflows.

Delight Your Customers
Deliver exceptional customer service when creating quotes and orders by referencing the "Sales Insights" panel to extract relevant information.

Ditch Your Cheat Sheets
Locate vendors, item numbers, quotes, orders, and tasks up to 185 times faster with Recurrency Global Search.

Field Sales

Unlimited Access
Never lose a sale again with zero license fees and mobile accessibility. Equip your **entire team** with Recurrency, available on any smart device.

Seamless Remote Quote Entry
Easily create and submit quotes on the go in Recurrency with full end-to-end functionality.

Efficient Task Management & Reporting
Set automatic task reminders and track high-impact sales actions and tasks in real-time. Review previous sales history and make decisions quickly.

Customer Service Representatives

Avoid Duplicate Account Creation
Keep your customer pipeline clean and accurate with automatic prospect deduplication.
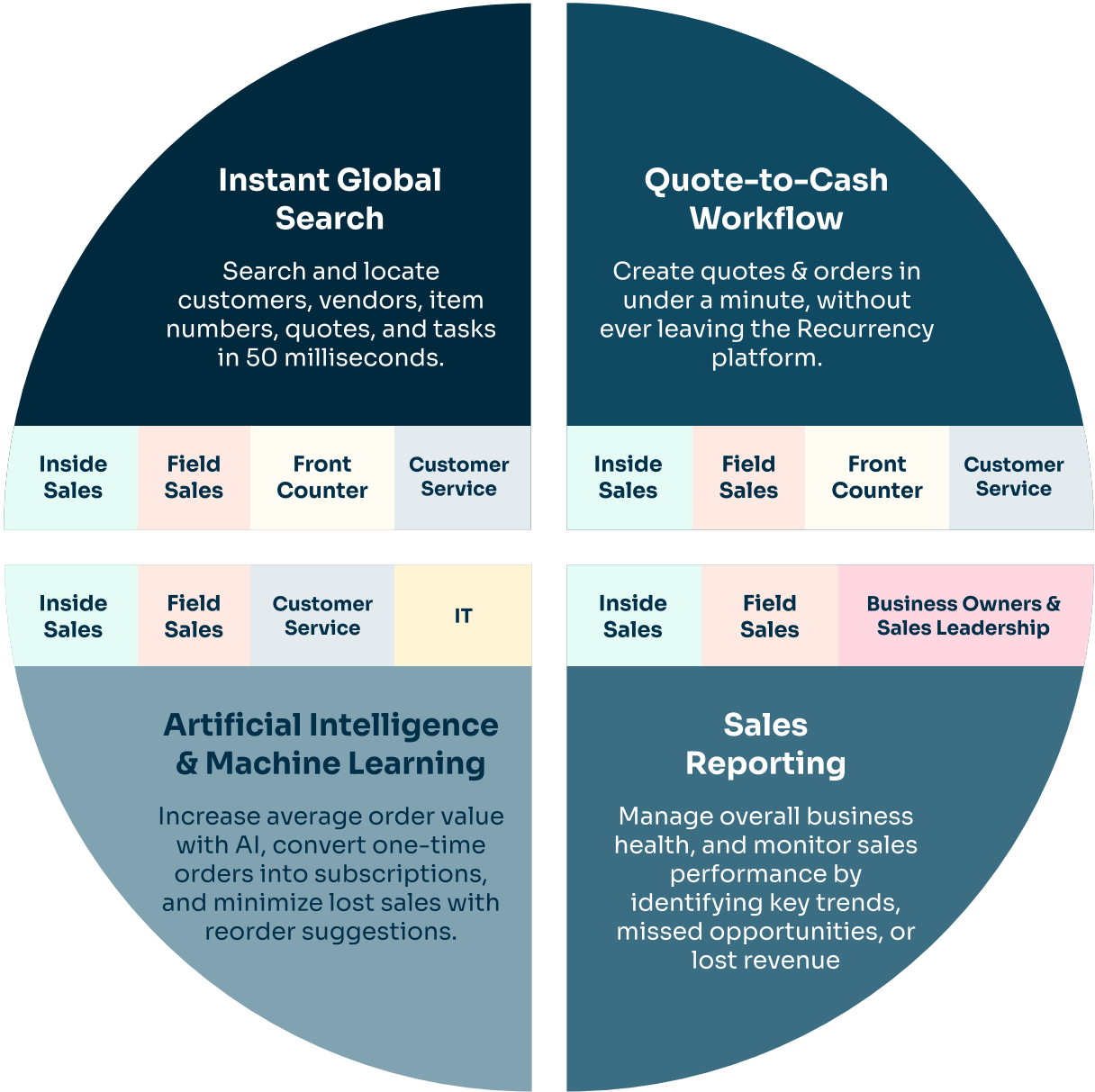
Save Time
Save up to 5 hours per week with Recurrency streamlined quote-to-cash workflows and data-driven insights produced by ML and AI automation.

Modernize Employee Onboarding
Get up and running in one day. Once live, Recurrency onboards your staff. Grant instant access to new members at any time.

→ For More Information: hello@recurrency.com | www.recurrency.com/demo

Recurrency Products & Tools for Inside Sales

Instant Global Search

Search and locate customers, vendors, item numbers, quotes, and tasks in 50 milliseconds.

Inside Sales	Field Sales	Front Counter	Customer Service

Quote-to-Cash Workflow

Create quotes & orders in under a minute, without ever leaving the Recurrency platform.

Inside Sales	Field Sales	Front Counter	Customer Service

Inside Sales	Field Sales	Customer Service	IT

Artificial Intelligence & Machine Learning

Increase average order value with AI, convert one-time orders into subscriptions, and minimize lost sales with reorder suggestions.

Inside Sales	Field Sales	Business Owners & Sales Leadership

Sales Reporting

Manage overall business health, and monitor sales performance by identifying key trends, missed opportunities, or lost revenue

Recurrency customers grow revenue **12–23+%** with the power of automation & machine learning:

> Integrating Recurrency was the **easiest IT project we've encountered in 25+ years** in business. I would have never imagined that an ERP integration could take only ten minutes.
>
> —Director of IT

> I booked almost **$20,000 of easy revenue** in just a few minutes thanks to your reorder prediction. That's a great way to start the day!
>
> — Sales Representative

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Book a Demo

Contact Sales